General Program Participation Decision Tree

- Lead Generated Through Multiple Sources (Outreach, Utility, Word of Mouth...etc.)
  
  - Site Not Qualified Due to Previous Participation STOP
  
  - Site Address Reviewed For Previous Participation
    
    - Begin Income Verification Process
      
      - Categorical Verification
        
        Medi-Cal, SSI, Wic, Food Stamps, National School Lunch Program...etc.)
      
      - Income Verification
        
        Check Stubs, Self-Employment Earnings, Capital Gains, Pensions...etc.
      
      - Income Verification Disqualified STOP
      
      - Income Verification Approved
        
        - Scheduled Site Assessment to Determine Measures
          
          - Utility Approved Measures Installed, Project Closed-Out